



NOVA

LEAPHEALTH

NLH - TSX V

INVESTOR PRESENTATION

Forward Looking Statements

This Nova Leap Health Corp. (“**Nova Leap Health**” or the “**Company**”) presentation contains certain statements, which may constitute “forward- looking information” under Canadian securities law requirements and “forward looking statements” under applicable securities laws (“**forward-looking information**”). All statements other than statements of historical fact contained in this presentation, including, but not limited to, statements with respect to the future financial position and results of operations, strategy, plans, objectives, goals and targets, may constitute forward looking information. Forward-looking information can be identified by the use of words such as “could”, “expect”, “believe”, “will”, “may”, “intend”, “plan”, “estimate”, “anticipate”, “predict”, “project” and similar expressions and statements relating to matters that are not historical facts.

Forward-looking information involves known and unknown risks and uncertainties and other factors which may cause the actual results, performance or achievements of Nova Leap Health to be materially different from any future results, performance or achievements expressed or implied by such forward-looking information. These factors include the ability of Nova Leap Health to operate as a going concern; development and operating risks; the Company’s limited operating history; the trading price and volatility of the Company’s common shares; global financial volatility; and reliance on key members of management.

Forward-looking information is based on assumptions that Nova Leap Health believes to be reasonable. Key assumptions upon which the Company’s forward-looking information is based include, but are not limited to: that the Company will have sufficient working capital and be able to secure additional funding necessary for continued operation of the Company’s business; and that key personnel will continue their employment with the Company.

Although the Company has attempted to identify important factors that could cause actual actions, events or results to differ materially from those described in forward-looking information, there may be other factors that cause actions, events or results not to be as anticipated, estimated or intended. There can be no assurance that forward-looking information will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward- looking information. The forward-looking information in this presentation is made as of November, 2018 and the Company undertakes no obligation to publicly update or revise any forward-looking information, whether as a result of new information, future events or otherwise, other than where a duty to update such information or provide further disclosure is imposed by applicable law.

Company Profile

- Home health care services company focused on growth through acquisitions and organically. Driven by demographics and a constant pipeline of opportunities in a highly fragmented industry.
- Company led by President & CEO, Chris Dobbin, with direct industry and transaction experience.
- Has repeatedly demonstrated ability to identify, negotiate and close on acquisitions favorable to shareholders.
- Significant growth since September, 2017 with seven acquisitions completed through a geographically focused expansion plan.
- Operations in Nova Scotia, Canada and in 4 different U.S. states: Vermont, New Hampshire, Massachusetts, and Rhode Island.
- 40% insider ownership and non-dilutive financing has been used for acquisitions.
- Significant continuous Quarter over Quarter growth.



Corporate Milestones

January – May 2016

Seed Round: \$500,000
IPO: \$350,000

Qualifying Transaction:
Acquisition made within
New Hampshire

June – October 2016

Acceptance by TSX- Venture
\$250K Subordinate Debentures
\$1,750,000 Equity Raise

November 2016 – March 2017

Two Acquisitions completed:
Rhode Island and Vermont

April – October 2017

November 2017 – January 2018

Signed LOI on
Northeastern business

2019 Plans

- 2018 – Exceeded Acquisition Target
- 2019 – Anticipate up to 4 Acquisitions

February 2018

Acquisition Completed
In Massachusetts

2 Acquisitions Completed:
Massachusetts, USA &
Nova Scotia, Canada

March – June 2018

July – August 2018

2 Signed definitive agreements.
One in New England &
One in Massachusetts.

Two Acquisitions completed:
Massachusetts & New Hampshire

September – October 2018

Target Acquisition Criteria

- Current focus on the Northeastern part of the US and Eastern Canada
- Strong reputation and trusted brand
- Opportunities for operational synergies
- \$1M-\$5M of Revenues with positive EBITDA
- 3.0x-5.0x LTM EBITDA purchase multiple
- 0.5x-0.7x LTM Revenue purchase multiple

What is non-Medical and Skilled Home Care?

Nova Leap is focused on acquiring and organically growing Non-Medical and Skilled Home Care Companies

What is Home Care?

- Home Care is about sustaining and maintaining your loved one's quality of life in their home – keeping them safe and comfortable

What you get from *home care*:

- Personal grooming like bathing or getting dressed;
- Moving around: getting in and out of the bed/shower;
- Medication reminders;
- Errands like grocery shopping and picking up prescriptions;
- Light housekeeping; and
- Meal preparation.



What is Home Healthcare?

- Home healthcare is skilled care to help someone get healthy while at home. It comes after a doctor's visit or a hospital stay and is provided by medical professionals

What you get from *home health care*:

- Skilled nursing;
- At-home physical therapy;
- Pain Management;
- Caring for wounds; and
- Prescription management.



Home Health Care Industry

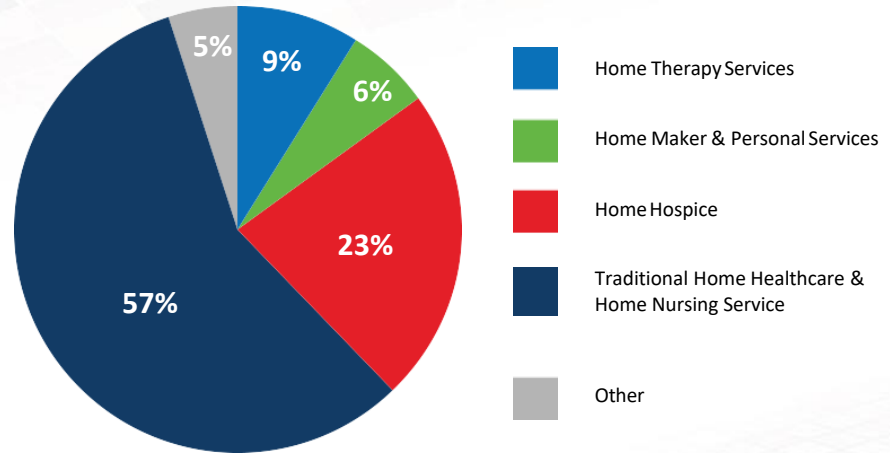
Largest Home Care segment

- The non-Medical Home Care industry is 6.1% of the \$89.2B U.S. Home Health Care market revenue, which is approximately \$5.4B

Consolidation opportunity

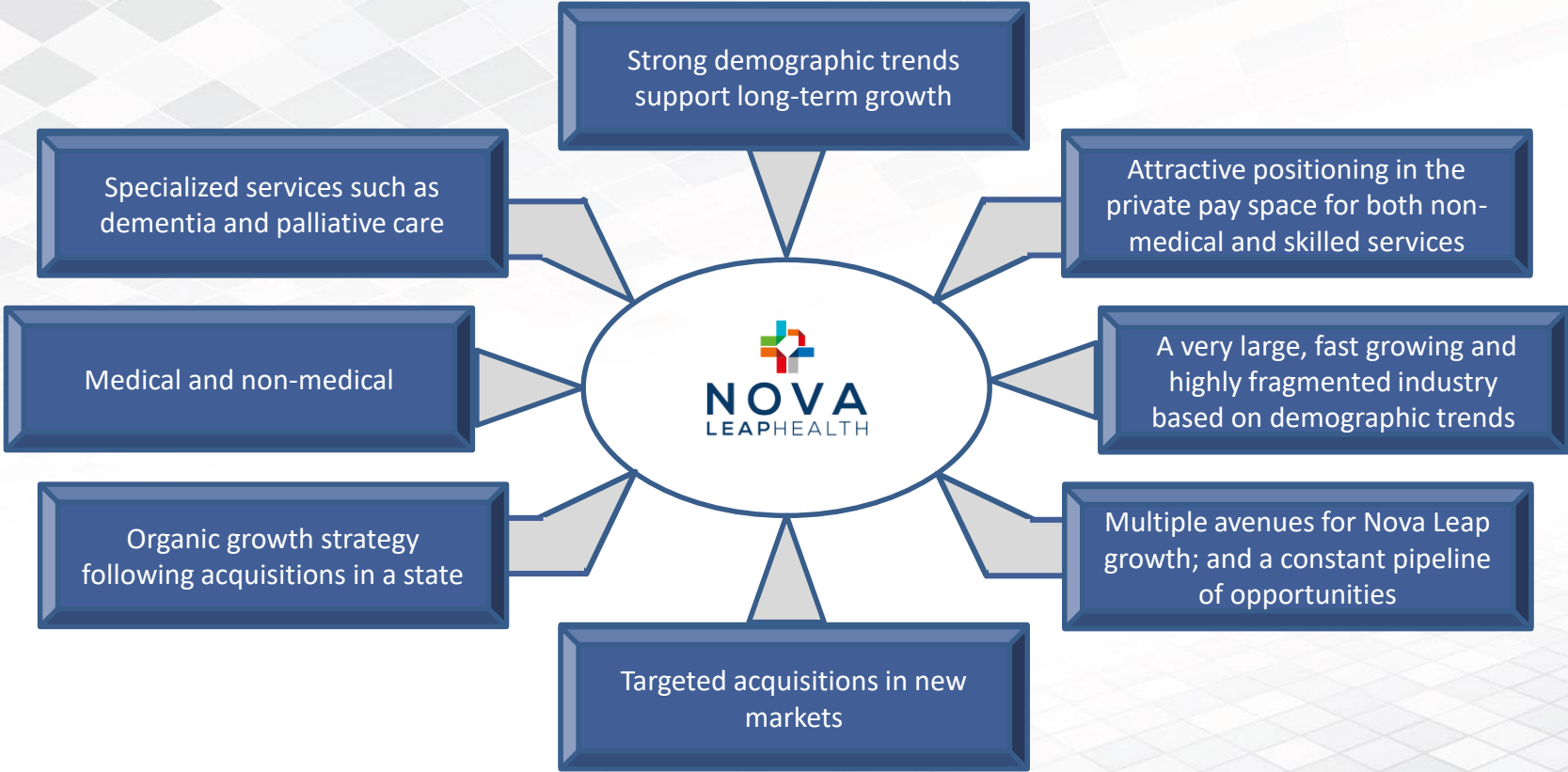
- The Home Care industry is highly fragmented, with more than 90% of industry establishments consisting of sole proprietorships
- No player in the industry accounts for more than approximately 5% of industry revenue

Source: IBIS World: Home Care Providers in the US- May 2016



Source: IBIS WORLD 2016

Investment Highlights



What is Driving the Opportunity?

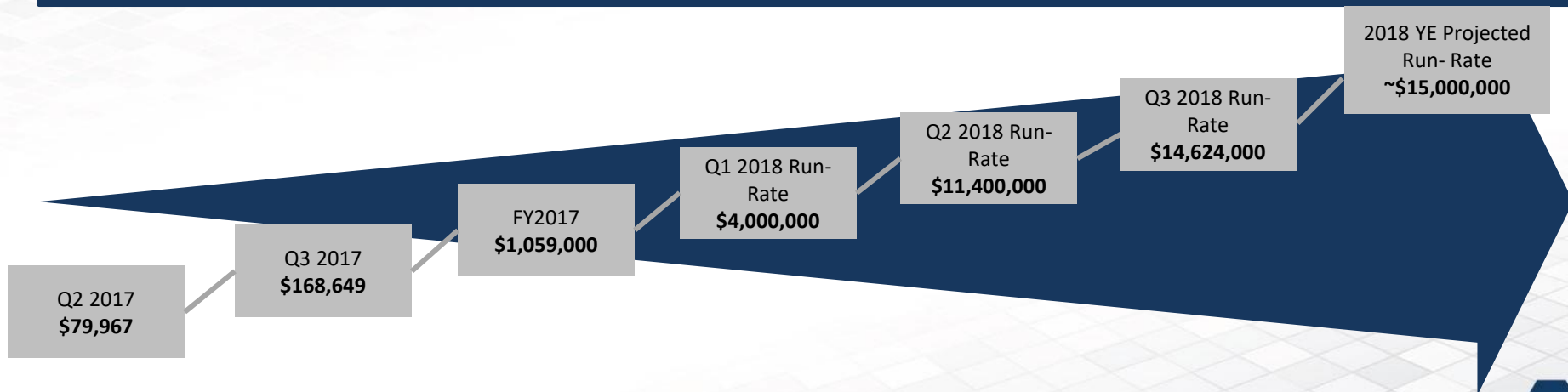
- **The number of adults aged 65 and older – Approx. 11,000 people in the U.S. turning age 65 each day**
 - ✓ Shift to chronic disease management – more than 130M people in the U.S. have chronic illness which accounts for 76% of all hospitalizations
 - ✓ The Home Care Industry is one of the fastest growing industries in the U.S. with a \$89.2 billion market size
 - ✓ Move toward cost effective treatment by private and public payers
 - ✓ Billions in savings to the system through home care
 - ✓ Prevalence of chronic disease
- **Federal funding cuts for Medicare and Medicaid**
- **Number of people with private health insurance**
- **Per capita disposable income**
- **Very fragmented industry with no major players having a dominant percentage of the market**



Revenue Model

- Nova Leap subsidiary companies charge approximately \$23-28/hour for non-medical and skilled home care services
- Approximately 50% of caregivers provide 3-20 hours of service per week with the remaining working 20+ hours
- On average, each new client results in excess of two years of recurring revenue
- The Company has reported 30-36% gross margins

Historical & Projected Revenue (Approx.)



2018 Nova Leap Q3 Results

- The Company reported double-digit revenue growth for the fifth consecutive quarter
- Each of the United States and Canadian operating segments were profitable during the second quarter
- Closed the previously announced acquisition of Comprehensive Home Care located in South Deerfield, Massachusetts on September 28, 2018
- Announced the execution of the Definitive Agreement to acquire a home health care business in New England, the acquisition of which was completed subsequent to Q3
- Closed the first tranche of a brokered private placement in September 2018 and raised gross proceeds of \$361,954 (\$468,550 CAD);
- Closed the first tranche of a non-brokered private placement in September 2018 and raised gross proceeds of \$864,442 (\$1,119,020 CAD).

Quarter-Ended June 30, 2018 (All Amounts in US Dollars)	Q3-2018	Q2-2018	% Change
Revenue	\$2,871,010	\$2,425,066	18.39%
Gross Margin	\$879,175	\$786,321	11.81%
Net Loss	\$378,382	\$171,463	120.68%
Total one-time or non-cash items included in net loss comprised of the following:			
• Acquisition Related Expenses	\$83,673	\$41,255	102.82%
• Amortization	\$177,472	\$151,514	17.13%
• Stock-Based Compensation	\$26,248	\$26,567	(1.20%)
• Foreign Exchange Gain (Loss)	\$69,608	(\$83,972)	(182.89%)
Annual Recurring Revenue Run-Rate	\$14,624,000	\$11,400,000	28.28%

Growth Strategy



Organic Growth

Minimal risk with potential for exponential ROI due to costs of only \$150,000 in first 12-18 months.



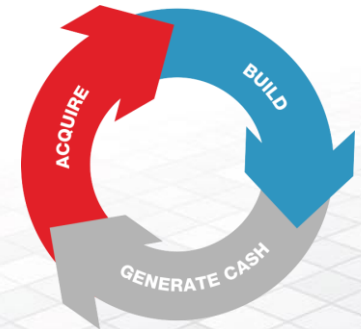
Acquisitions



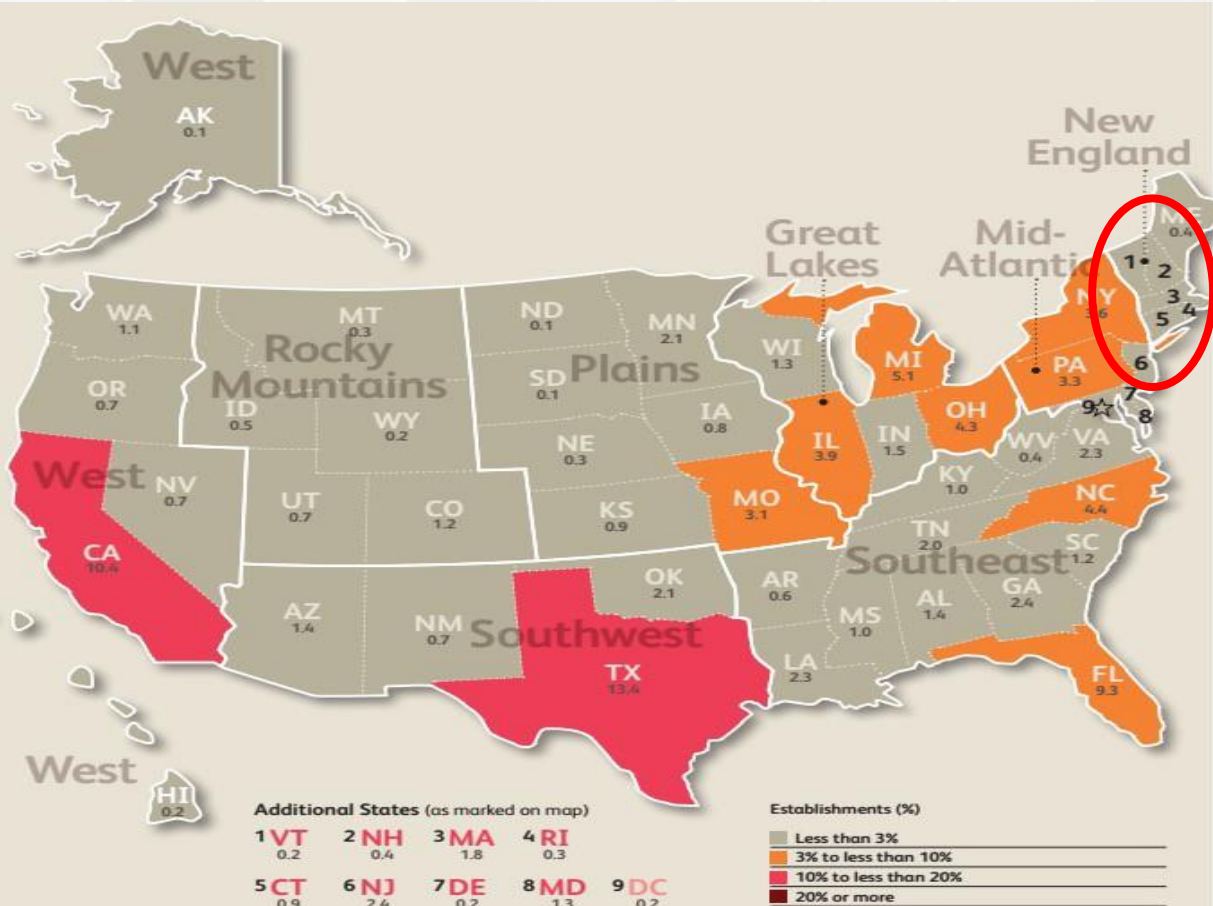
Joint Venture Partners

Key partnerships will drive an increase in quality of service and enhanced margins.

- Acquire home care companies in states and rural areas with less competition
- Implementation of risk management policies
- Enhancement of sales & marketing strategies and implementation of efficiencies around G&A
- Improved training and investment in staff
- Expansion of services, partnerships and existing geographical coverage
- In-state organic expansion following new acquisition with new locations
- Acquire to gain foothold in a new state



Home Care Establishments by State (%)



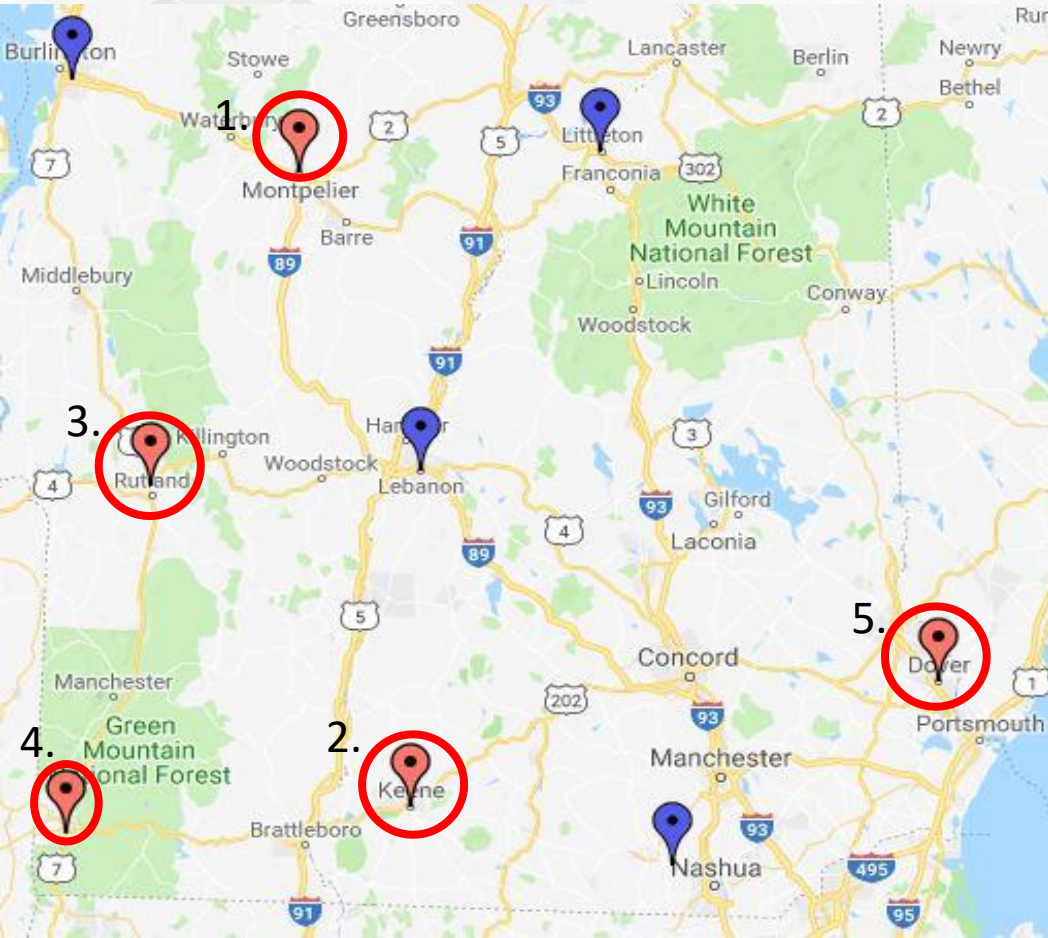
Northeastern United States is the current area of focus in the U.S.

- The New England area and most of the eastern coastline have lower concentrations of home care establishments

- Nova Leap focuses on less competitive areas including rural areas that have hospitals, care facilities, hospices and demographics that support home care requirements

- Nova Leap currently has its U.S. operations in the following states: New Hampshire, Rhode Island, Vermont, and Massachusetts

2019 Organic Location Growth Plan



- Blue Dots = Armistead Senior Care, located in South Burlington (Vermont), and Lebanon, Littleton, and Amherst (New Hampshire).

- Red Dots/Circles = The next 5 organic locations chosen for expansion are listed below:

<u>Approximate Location</u>	<u>State</u>
1. Montpelier	Vermont
2. Keene	New Hampshire
3. Rutland	Vermont
4. Bennington	Vermont
5. Dover	New Hampshire

Current Portfolio (1/2 Slides)

Company	Location	Employees	LTM Revenue (USD)	Acquisition Date	Acquisition Price (USD)	Acquisition Financing & Percent Breakdown
Northern Family Home Care	New Hampshire	Rebranded as part of Armistead Senior Care in October, 2017		Oct. 2016	\$240,000	100% Cash
All About Home Care	Rhode Island	76	\$1,900,000	Sept. 2017	\$1,200,000	50% BMO Debt 50% PP @ \$0.20 with 2-year ½ warrant @ \$0.35
Armistead Senior Care	Vermont & New Hampshire	83	\$1,900,000	Oct. 2017	\$1,000,000	50% stock (1-year lockup) 50% PP (same terms as prior)
Family Tree Home Care	Massachusetts	80	\$3,200,000	Feb. 2018	\$2,100,000	65% BMO Debt 14% 2-year note to vendor 21% PP @ \$0.25 with 2-year ½ warrant @ \$0.375
Home Health Solutions	Massachusetts	75	\$1,900,000	Apr. 2018	\$1,200,000	63% BMO Debt 17% 2-year note to vendor 20% PP @ \$0.30
Always Home Homecare	Nova Scotia	150	\$2,420,000	Jun. 2018	\$2,120,000	36% BMO Debt 13% 2-year note to vendor 51% PP @ \$0.30

Current Portfolio (2/2 Slides)

Company	Location	Employees	LTM Revenue (USD)	Acquisition Date	Acquisition Price (USD)	Acquisition Financing & Percent Breakdown
Comprehensive Home Care	Massachusetts	100	\$3,200,000	Sept. 2018	\$1,600,000	48% BMO Debt 15% 3-year note to vendor 37% PP @ \$0.35
Living at Home SeniorCare	New Hampshire	Rebranded as part of Armistead Senior Care in October, 2018		Oct. 2018	\$425,000	76% Cash 24% 3-year note to vendor

Management Team



Chris Dobbin, CPA, CA

President, CEO & Director

Chris is a founding shareholder of Nova Leap Health Corp., and a Co-Owner of Earth Angels Home Care, the largest private duty, non-medical home care provider in rural Nova Scotia. Chris is also the Founder of Precipice Capital, has been named one of Atlantic Canada's Emerging Leaders, and has received national recognition as the recipient of the 2013 EMDA Private Debt Deal and 2012 EMDA Private Equity Deal of the Year Awards.

Megan Spidle, CPA, CA

Chief Financial Officer

Megan has 20 years in progressively senior roles, including direct public company experience, as the former CFO for both Zonte Metals and Nayarit Gold (acquired by Capital Gold). Megan has been responsible for implementing business process improvements in the accounting, finance, reporting and budgeting functions and is responsible for those functions with Nova Leap.

Board of Directors

Dana Hatfield CPA, CA

Board Chair/Independent Director

Dana, a founding shareholder in Nova Leap Health Corp., is the Chief Financial Officer and a Director of GoGold Resources Inc., a Canadian company which produces silver and gold in Mexico, and he has over 15 years of financial leadership in increasingly senior roles. Prior to joining GoGold Resources Inc., Dana served as CFO for Brigus Gold Corp., and was the Director of Finance with the Eastern Canada division of Sysco Corporation where he oversaw financial reporting, internal controls, budgeting and planning, equity and debt financings, and all operational finance functions.

Michael O’Keefe MBA, CPA, CMA

Independent Director

Michael, a founding shareholder in Nova Leap Health Corp., is the Chief Financial Officer for a private company and for Morien Resources Corp. (TSXV:MOX) a junior royalty company. Michael is the former Director of Finance at Erdene Resource Development Corp. (TSX:ERD), a junior exploration company focused on Mongolia. Michael has extensive experience in senior finance positions in both public and private companies.

Wayne Myles, Q.C.

Independent Director

Wayne is the co-owner and Chairman of a diversified group of companies including Distribution Inc., Big Erics Inc. and Terra Nova Foods Limited. Wayne is also Chairman of the Board of Directors of Newfoundland Labrador Liquor Corporation and is Past Chairman of the Board of Victoria Order of Nursing (VON) Canada. A corporate lawyer, Wayne has significant experience in international M&A, and banking.

Corporate & Capital Structure

Summary of Capital Structure	
As of November 22, 2018	
Shares Outstanding	59,639,966
Options Outstanding	2,835,000
Warrants Outstanding	12,627,563
Fully Diluted	75,102,529
Share Price	\$0.30
Market Cap	\$17,891,989
Remaining Portion of Shares Held in Escrow until 2019 (released in tranches every 6 months)	3,000,000
Insider Ownership (non-diluted):	39.52%
BMO Debt: 5 year amort. @ 7.25%	\$1,160,943 USD
BMO Debt: 7 year amort. @ 7.25%	\$1,248,585 USD
BMO Debt: 5 year amort. @ 5.95%	\$ 926,773 CAD
BMO Debt: 5 year amort. @ 5.45%	\$ 985,370 CAD

Warrants/Options Outstanding		
Number	Strike Price	Maturity Date
1,350,000 Options	\$0.10	April, 2026
1,485,000 Options	\$0.25	January, 2028
1,750,000 Warrants	\$0.35	March, 2019
2,631,250 Warrants	\$0.35	July, 2019
2,475,000 Warrants	\$0.35	October, 2019
1,223,800 Warrants	\$0.35	January, 2020
3,422,500 Warrants	\$0.375	February, 2020
322,400 Warrants	\$0.25	February, 2020
221,879 Warrants	\$0.30	March, 2020
418,240 Warrants	\$0.30	June, 2020
107,097 Warrants	\$0.35	September, 2020
55,397 Warrants	\$0.35	October, 2020

\$12.2 M raised from inception

Comparative Models

Enterprise Value (EV) In Millions

Company	10/31/18	10/31/17	10/31/16
Amedisys	3570	1660	1730
LHC Group	3220	1300	735
HH Index Total	6790	3712	2980
Addus	744	444	313

Enterprise Value as a % of Revenue

Company	10/31/18	10/31/17	10/31/16
Amedisys	226%	114%	113%
LHC Group	238%	135%	86%
HH Index Total	232%	118%	97%
Addus	163%	108%	87%

Multiples of Enterprise Value/EBITDA

Company	10/31/18	10/31/17	10/31/16
Amedisys	23.6x	15.8x	18.4x
LHC Group	31.1x	14.1x	9.14x
HH Index Total	27.4x	16.2x	13.5x
Addus	20.6x	13.3x	12.9x

Source: Stone Ridge Partners- Home Health Index



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